



Datalynx Wins Prestigious Oracle Excellence Award for Partner of the Year – in Oracle Cloud ISV Partner of the Year Award - JAPAC

16th October 2019 - Oracle has awarded Datalynx with its 2019 Oracle Excellence Award for Partner of the Year – in Oracle Cloud ISV Partner of the Year Award – JAPAC.

The Oracle Excellence Awards for Partner of the Year – recognizes Datalynx for their outstanding work in driving customer success with their innovative use of Oracle’s Public Cloud services and the outstanding benefit it has provided to Datalynx’s clients. From business planning and implementation, to connectivity and data center services, Oracle partners provide the support and services needed to maximize the value of Oracle solutions for customers’ organization.

Oracle PartnerNetwork (OPN) offers opportunities for partners to accelerate and expand their business. Oracle highlights their partners who are highly experienced and skilled in taking their customers on a successful path.

Datalynx is a Gold level member of Oracle PartnerNetwork (OPN). Datalynx was presented the 2019 Oracle Excellence Award for Partner of the Year –in Oracle Cloud ISV Partner of the Year Award - JAPAC for demonstrating an outstanding and innovative solution based on Oracle products. The Oracle Excellence Awards for Partner of the Year – Global encourages innovation by Oracle PartnerNetwork (OPN) members, who use Oracle’s products and technology to create value for customers and generate new business potential.

“Datalynx has always been a market leader in providing highly innovative solutions to manage and maintain your most critical asset – Data. Partnering with Oracle has allowed us to grow our business and expand globally by using Oracle’s Public Cloud Services,” says company founder and CEO Elia Machalias. “The partnership with Oracle has helped us provide scalable Cloud based solutions worldwide, enabling our clients to fast track their business transformation by adopting Oracle Cloud ERP/HCM Cloud”.

In addition to minimizing business risk, Datalynx found that clients of Datalynx’s CloudRamp solution are able to achieve significant savings when transitioning from legacy systems to their new Cloud ERP or HCM application. According to Datalynx’ statistics, 40% reduction in project cost and 50% project time reduction are typical when undertaking a comprehensive data migration.

With data becoming the most valuable business resource of the 21st century, our aim at Datalynx is to automate and simplify the complex when embarking on your Enterprise ERP/HCM migrations to the Cloud“ said Mr. Machalias.

“Datalynx has demonstrated an outstanding level of innovation in delivering proven, Oracle-based Datalynx CloudRamp solutions that solve our joint customers’ most critical business challenges,” said Dave Profozich, senior vice president, Tech ISV, Oracle. “We congratulate Datalynx in achieving the 2019 Oracle Excellence Award for Partner of the Year –in Oracle Cloud ISV Partner of the Year Award - JAPAC. This achievement is a testament to their dedication to excellence and to providing customers the Datalynx CloudRamp solution that drives real business value and results.”

About Datalynx Pty Ltd

Datalynx specializes in Enterprise Application Migration & Data Management with a streamlined offering such as CloudRamp to automate migration from Oracle legacy applications (JD Edwards, Oracle EBusiness Suite, Peoplesoft) and non-Oracle applications such as SAP, to Oracle Application Cloud. CloudRamp is part of a larger portfolio of data management solutions delivered by the Datalynx Data Management Suite (DMS).

About Oracle PartnerNetwork

Oracle PartnerNetwork (OPN) is Oracle's partner program that provides partners with a differentiated advantage to develop, sell and implement Oracle solutions. OPN offers resources to train and support specialized knowledge of Oracle’s products and solutions and has evolved to recognize Oracle’s growing product portfolio, partner base and business opportunity. Key to the latest enhancements to OPN is the ability for partners to be recognized and rewarded for their investment in Oracle Cloud. Partners engaging with Oracle will be able to differentiate their Oracle Cloud expertise and success with customers through the OPN Cloud program – an innovative program that complements existing OPN program levels with tiers of recognition and progressive benefits for partners working with Oracle Cloud. To find out more visit: <http://www.oracle.com/partners>.

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